



ALL-INDIA LIQUID BULK IMPORTERS & EXPORTERS ASSOCIATION

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Industrialists and Senior Revenue Officials grace AILBIEA annual meeting

AILBIEA (All India Liquid Bulk Importers and Exporters Association) is India's most respected, progressive and highly recognised trade body committed in addressing the challenges facing the Liquid Bulk Trade (crude and related mineral oil, vegetable oil, industrial oil, chemicals, petro-chemicals, ethanol, etc.) in India celebrated its 16th Anniversary on 6th April 2018 at the Hotel Trident, Nariman Point.

Senior officials from the Customs department (Chief Commissioner and Principal Commissioner), port officials, top corporate houses engaged in liquid bulk trade, noted industrialists including Mr. Nadir Godrej, Godrej Industries Ltd and a large gathering of stakeholders in the liquid bulk business gathered under the auspices of AILBIEA to discuss various challenges confronting the trade and to brainstorm strategies for future growth.

Highlighting the strong positive correlation between economic growth and commodity consumption, AILBIEA Advisor, senior journalist and agribusiness and commodities market specialist Mr. G. Chandrashekar asserted that the country's consumption of liquid bulk cargoes (crude oil, vegetable oil, chemicals, biofuels and so on) is set to expand because of strong GDP growth.

In his welcome address, AILBIEA President, Mr. Jayant Lapsia referred to some of the recent achievements of the association with respect to addressing the operational issues faced by importers and exporters. He urged the revenue authorities to trust the members of the association who were generally known to uphold ethical standards. He also expressed optimism that the country's liquid bulk trade covering crude oil, vegetable oil, chemicals and others will continue to expand in the wake of strong GDP growth and demand.

Mr. Jayant Lapsia stressed on "The need of infusing more facilitation by reducing stress and anxiety of reputed and compliant importers and exporters by ensuring that DRI, among the country's premier intelligence agencies held in high esteem, is kept away from classification and interpretative issues. On the contrary, DRI should focus more on Smuggling, counterfeit notes, and issues of critical importance concerning the security". The DRI offices from



The glittering dias with topmost dignitaries at AILBIEA's Anniversary event. From left to right: Mr. Jayyant Lapsia (President-AILBIEA), Mr. Raj Chandaria (Managing Director, Aegis Logistics Ltd.), Mr. Nadir Godrej (Managing Director, Godrej Industries Ltd.), Mr. Rajiv Tandon (Chief Commissioner Customs-Zone 1 & GST) Mr. S.K. Das (Principal Commissioner of Customs - Mumbai Zone 1), Mr. Nandlal Chawla with his wife (Managing Director, AAK Kamani Pvt. Ltd.), Mr. Anil Yendluri (Director & CEO, Krishnapattanam Port Co. Ltd.), Mr. Rupesh Agarwal (Director Procurement - South Asia, Hindustan Unilever Ltd.) and Mr. G. Chandrashekar (Senior Business Analyst) and Adviser to the Association.

all over the country were summoning importers and exporters for imports/exports made from either Mumbai or JNPT Ports. Stating that such summoning defied logic and the importers & exporters are put to utterly avoided hardship like travel to far-off cities with all documents, incurring huge expenses by way of travel and stay, in addition to valuable time.

"It also undermined the presence of Special Intelligence and Investigation [SIIB] wing of Customs and also the local DRI offices", he said. Whilst appreciating the tremendous work done by DRI, Mr Lapsia reiterated that if "Ease of Doing Business" had to succeed in true sense of the term in letter and spirit, DRI should be kept out of interpretative and classification issues, as of now, at least for all AEO status holders. And, also the attitude of DRI Officers should

undergo radical change, in treating the genuine importers and exporters with utmost dignity and humility and not treat as convicts.

Mr. Lapsia added that the importers/exporters needed to be graded / ranked based on their compliance and in following ethical business practises. He said that it was imperative for the Importers/Exporters to be serious about the knowledge of Customs initiatives, laws, notification etc. and, also, in their appointing qualified and reputed vendors as against going for L1 tender systems and giving away their clearances to unqualified and tainted vendors, to cut costs. "This", he said, "vitiated the environment and resulted in host of unethical practises flourishing".

Dignitaries from the revenue side who shared their views with the delegates included Mr. Rajiv Tandon, Chief

Commissioner of Customs, Mumbai and Mr. S.K. Das, Principal Commissioner of Customs, Mumbai. The meeting was chaired by Mr. Nadir Godrej, Managing Director, Godrej Industries Ltd and co-chaired by Mr. Rupesh Agarwal Director-Procurement South Asia, Hindustan Unilever Ltd.

The Chief Commissioner Customs, Mumbai, Mr. Rajiv Tandon, highlighted the various initiatives of his department to promote, facilitate and expedite clearance. This included deferred payment of customs duty and the Authorized Economic Operator Scheme. He also referred to the proactive role of AILBIEA, particularly that of the President Mr. Jayyant Lapsia, in working closely with the department.

The Principal Commissioner of Customs Mr.S.K. Das spoke on the various initiatives undertaken by Customs department. He complimented AILBIEA for the proactive role and also their support in promoting AEO scheme amongst their members.

Mr. Rupesh Agarwal, complimented AILBIEA and also assured the Customs Commissioners of the Trade coming much closer to the department's call on various issues and also to closely interact with the department.

Mr. Raj Chandaria, Managing Director, Aegis Logistics Ltd. spoke about the high standards set by Aegis in their operations at various installations, spread over five ports. "Plans were on anvil to expand the presence in more ports", he added.

Mr. Anil Yendluri, CEO and Director, Krishnapattanam Port Co. Ltd. gave an overall view of the Port, giving details of the state of the art infrastructure and other salient features of the port.

Earlier, the highlight of the meeting was the conferment of "AILBIEA LIFE TIME ACHIEVEMENT AWARD" on Mr. Nandlal Chawla, Managing Director, AAK Kamani Pvt. Ltd. The honours were done by Mr. Rajiv Tandon, Chief Commissioner of Customs, Mumbai and Mr. S.K. Das, Principal Commissioner of Customs, Mumbai by presenting a silver lamp and a citation. Mr Nadir Godrej, M.D. Godrej Industries felicitated Mr. Nadlal Chawla with a colourful shawl.

AILBIEA STELLAR AWARDS 2018

LIFE TIME ACHIEVEMENT AWARD 2018



Mr. Nandlal Chawla being presented with a Silver Lamp and Shawl by Mr. Rajiv Tandon [Chief Commissioner Customs-Zone 1 & GST], Mr. S.K. Das [Principal Commissioner of Customs, Mumbai Zone 1, and Mr. Nadir Godrej [Managing Director, Godrej Industries Ltd.]



Mr. Nandlal Chawla conferred with the Life Time Achievement Citation at AILBIEA's Anniversary. From Left to right: Mr. Raj Chandaria [Managing Director, Aegis Logistics Ltd.], Mr. Nadir Godrej, Managing Director, Godrej Industries Ltd., Mr. Jayyant Lapsia [President-AILBIEA], Mr. Rajiv Tandon, Chief Commissioner Customs-Zone 1 & GST, Mr. S.K. Das, Principal Commissioner of Customs - Mumbai Zone 1, Mr. Nandlal Chawla with his wife, holding the citation, Mr. Rupesh Agarwal, [Director Procurement-South Asia, Hindustan Unilever Ltd.], Mr. G. Chandrashekar, Senior Business Analyst and Adviser to the Association and Mr. Anil Yendluri [Director & CEO, Krishnapattanam Port Co. Ltd.]

OUTSTANDING CONTRIBUTION IN PROMOTING EXIM TRADE FOR THE YEAR 2017-18



Mr. Dhaval Parikh & Mr. Gaurang Parikh, Directors, Prasol Chemicals Ltd. receiving AILBIEA Stellar Awards for the outstanding contribution in promoting EXIM TRADE for the Year 2017-18 at the hands of the Principal Commissioner of Customs-Zone-1, Mr. S.K. Das.

OUTSTANDING EXECUTIVE OFFICER IN THE LIQUID BULK TRADE FOR THE YEAR 2017-2018



Mr. Sunil Gupta, Laxmi Organics Ltd. receiving the AILBIEA Stellar award for the Outstanding Executive Officer in Liquid Bulk for the Year 2017-18 at the hands of Mr. Rajiv Tandon, Chief Commissioner Customs - Zone 1 & GST.

OUTSTANDING PERSONALITY IN EXIM TRADE FOR THE YEAR 2017-18



Mr. Kiran Rambhia's son receiving the Award for Outstanding Personality in Exim Trade for the year 2017-18 on his behalf at the hands of Mr. Rupesh Agarwal, Director Procurement - South Asia, Hindustan Unilever Ltd.

OUTSTANDING PERSONALITY IN EXIM TRADE FOR THE YEAR 2016-17



Mr. Kiran Rambhia's son receiving the Award for Outstanding Personality in Exim Trade for the year 2017-18 on his behalf at the hands of Mr. Rupesh Agarwal, Director Procurement - South Asia, Hindustan Unilever Ltd.

CITATION FOR PROMOTING EXIM TRADE



Mr. Nadir Godrej, Managing Director, Godrej Industries Ltd. receiving the citation for promoting Exim Trade at the hands of Mr. Rakesh Tandon, Chief Commissioner Customs-Zone 1 & GST and Mr. S.K. Das, Principal Commissioner of Customs - Mumbai Zone 1.



Mr. Anil Yendluri, Director & CEO, Krishnapattanam Port Co. Ltd. receiving the citation for promoting Exim Trade at the hands of Mr. Rakesh Tandon, Chief Commissioner Customs-Zone 1 & GST and Mr. S.K. Das, Principal Commissioner of Customs - Mumbai Zone 1.



Mr. Rupesh Agarwal, Director Procurement-South Asia, Hindustan Unilever Ltd. receiving the citation for promoting Exim Trade at the hands of Mr. Rakesh Tandon, Chief Commissioner Customs-Zone 1 & GST and Mr. S.K. Das, Principal Commissioner of Customs - Mumbai Zone 1.



Mr. Sudhir Malhotra, President, Aegis Logistics Ltd. receiving the citation for promoting Exim Trade at the hands of Mr. Rakesh Tandon, Chief Commissioner Customs-Zone 1 & GST and Mr. S.K. Das, Principal Commissioner of Customs - Mumbai Zone 1.



Mr. Parthiv Kansara, Adani Wilmar Ltd. receiving the citation for promoting Exim Trade at the hands of Mr. Rakesh Tandon, Chief Commissioner Customs-Zone 1 & GST and Mr. S.K. Das, Principal Commissioner of Customs - Mumbai Zone 1.



Mumbai Customs-Zone 1 was presented with special citation for the excellent Trade Facilitation and other proactive measure being initiated in the year 2017-18. The citation was received by Mr. Ramesh Chander, Commissioner of Customs-Exports, and Mr. J.S. Negi, Commissioner of Customs-Imports and Principal Commissioner of Customs-Mumbai Zone 1 on behalf of Customs at the hands of Mr. Nadir Godrej, Managing Director, Godrej Industries Ltd.

AILBIEA presented special citations to Mumbai Customs Zone 1 & 2 [JNPT] for their excellent trade facilitation and proactive measures initiated in the year 2017-18. These were presented by Mr. Nadir Godrej to Mr. S.K. Das, Principal Commissioner who was joined by Mr. J.S. Negi, Commissioner [Imports] and Mr. Ramesh Chander, Commissioner [Exports] Zone 1 for Mumbai Customs and to Mr. Rajiv Tandon for JNPT. Over 300 top CEOs, Customs, Central Excise and Port officials attended this prestigious event.

Managing Committee

- Jayyant Lapsia (U.M. Kohna & Co.) - President
- Devdas Chandran (Supreme Petrochem Ltd.) - Vice President
- Nandlal Chawla (Kamani Oil Inds) - Hon. Treasurer

Committee Members

- Sudhir Malhotra (Aegis Logistics Ltd.) - Hon. Secretary
- Rajesh Kishnani (Jaihind Oil Mills)
- Manik Nasta (Motumal & Co.)

Co-Opted Members

- Prakash Hiranandani (Aegis Logistics Ltd.)
- Vikas Sharma (Godrej Ind. Ltd.)
- Bharat Trivedi
- Rakesh Shah
- Raghu Warrier (M/s. Ravish)

Advisor

- G. Chandrashekar (Hon. Advisor)